

# Join the State Visit to Vietnam

Hanoi and Ho Chi Minh City, 2 - 6 November 2009

Official Danish business delegation to Vietnam

Celebrating the State Visit to Vietnam by H.M. The Queen of Denmark and H.R.H. The Prince Consort

accompanied by T.R.H. The Crown Prince Couple



## BINDING REGISTRATION FORM

### Basic package (compulsory):

- |  |                              |
|--|------------------------------|
| <input type="checkbox"/> Hanoi             | Price per company DKK 6,500  |
| <input type="checkbox"/> Ho Chi Minh City  | Price per company DKK 6,500  |
| <input type="checkbox"/> Both Destinations | Price per company DKK 11,250 |

*The prices mentioned are calculated based on 45 companies participating and 50% co-financing by The Trade Council of Denmark being achieved. In case of major deviations from these assumptions the listed prices may vary by up to 20%, subject to prior notification.*

*If your company will be present with more than 1 person, extra persons will be charged with DKK 2,300 each, per destination.*

### SECTOR OPTIONS/ ADD-ONS TO THE BASIC PACKAGE:

#### Sector activities:

##### Clean Tech:

- |   |                              |
|---|------------------------------|
| <input type="checkbox"/> Sector seminar, covering both destinations | Price per company DKK 10,925 |
| <input type="checkbox"/> Sub Sector programme and Study tour        | Price per company DKK 3,310  |
| <input type="checkbox"/> Energy and Energy Efficiency               |                              |
| <input type="checkbox"/> Water and Waste Water                      |                              |
| <input type="checkbox"/> Solid Waste                                |                              |
| <input type="checkbox"/> Building Materials                         |                              |

##### ICT:

- |  |                              |
|--|------------------------------|
| <input type="checkbox"/> Sector seminar, covering both destinations<br><i>(Budget basis is 8 companies per sector)</i> | Price per company DKK 10,925 |
|--|------------------------------|

##### Airports & Aviation:

- |  |                              |
|--|------------------------------|
| <input type="checkbox"/> Sector seminar, covering both destinations<br><i>(Budget basis is 8 companies per sector)</i> | Price per company DKK 10,925 |
| <input type="checkbox"/> Sub Sector programme and Study tour<br><i>(budget basis is min. 8 participants per tour)</i>  | Price per company DKK 3,310  |

##### Green Ship of the Future:

- |  |                              |
|--|------------------------------|
| <input type="checkbox"/> Sector seminar, covering both destinations<br><i>(Budget basis is 8 companies per sector)</i> | Price per company DKK 10,925 |
| <input type="checkbox"/> Sub Sector programme and Study tour<br><i>(budget basis is min. 8 participants per tour)</i>  | Price per company DKK 3,310  |

##### Danish Fashion & Design products:

- |  |                              |
|--|------------------------------|
| <input type="checkbox"/> Sector seminar, covering both destinations<br><i>(Budget basis is 8 companies per sector)</i> | Price per company DKK 10,925 |
|--|------------------------------|

##### Food:

- |  |                             |
|--|-----------------------------|
| <input type="checkbox"/> Taste a Bite, (B2B Meeting & Food event)<br><i>(covering both destinations - Budget basis is 10 companies per sector)</i> | Price per company DKK 9,800 |
|--|-----------------------------|

##### Pork Meat Technology,:

- |   |                              |
|---|------------------------------|
| <input type="checkbox"/> Sector seminar & B2B Meetings, covering both destinations<br><i>(Budget basis is 8 companies per sector)</i> | Price per company DKK 13,900 |
|---|------------------------------|

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## ADD-ONS TO THE BASIC PACKAGE:

- |                          |  |                              |
|--------------------------|--|------------------------------|
| <input type="checkbox"/> | <b>Individual Company Seminar</b><br><i>(covering 1 seminar in 1 city, 35 guests)</i>                        | Price per seminar DKK 15,020 |
| <input type="checkbox"/> | <b>Pre-arranged B2B Contact Meetings</b><br><i>(including one company banner) (Covering one city)</i>        | Price per company DKK 4,950  |
| <input type="checkbox"/> | <b>Product Display</b><br><i>(including two company banners)</i>   | Price per company DKK 3,610  |
| <input type="checkbox"/> | <b>Extra page in the invitation package</b><br><i>(for those who do not participate in a Sector seminar)</i> | Price per company DKK 1,800  |
| <input type="checkbox"/> | <b>Roundtable Discussion for Female Entrepreneurs</b><br><i>(Only in Hanoi)</i>                              | Free of charge               |
| <input type="checkbox"/> | <b>Business Relations Programme</b>  | Price per company DKK 1,500  |

Registration is made in accordance with EPD's terms of participation (attached)

- We do not wish to participate

Company.....  
Address.....  
Postal Code/City.....  
Telephone..... Fax.....  
E-mail..... Web.....  
Contact..... Title.....  
Dir. telephone..... Dir. e-mail.....

Date:..... signature:.....

Name and title of the participant in the delegation: .....

1. ....

Names and titles of extra participants in the delegation: .....

2. ....

Please return to Export Promotion Denmark, attn.: Lars Emanuelsen, fax no.: +45 3332 1910,  
or e-mail: le@ees.dk as soon as possible



**Conditions for participation in export promotion events under the auspices of the Secretariat of Export Promotion Denmark – EPD, 18 December 1998**

**1. Basis of the agreement/contract**

The contractual basis for participation in a collective export promotion event under the auspices of EPD is comprised by: 1) a binding registration form filled in and signed by a duly authorised representative of the company, and 2) these present general conditions for participation

**2. Conditions for participation**

The extent and conditions of participation as well as the services to be provided by EPD are laid out in the presentation material sent, which includes a description of the practical implementation of the export promotion event. By signing the binding registration form, participating companies give their approval of the presentation material sent and of the prices, conditions and provisions described therein.

EPD is under obligation to supply the services described in the presentation material. The participating companies are obligated to comply with the conditions for planning and implementing the export promotion event described in the material, including meeting the deadlines given for sending in material etc. to EPD.

EPD' provision of services is conditional on not being delayed or prevented by *force majeure*, including but not limited to war, lockout, strikes, civil commotion, natural disasters or other circumstances beyond the control of EPD. If an export promotion event is cancelled on one or more of the above grounds, the companies registered are under an obligation to pay their share of costs already defrayed during preparation, insofar as these costs cannot be covered by co-financing via export promotion funds.

**3. Financial conditions**

By returning the binding registration form, the company commits itself to paying the cost indicated for participating in the export promotion event. EPD' cost calculations (see material sent) are based on a minimum number of participants. Should this minimum number of participants not register, EPD reserves the right to cancel the event or send out revised material containing new prices, which will form the basis for the possible implementation of the promotion with a reduced number of participants. EPD reserves the right to adjust the prices given to follow changes in exchange rates, in the event of increases in rental for the premises, and in the event of higher prices due to common decisions about changing and expanding the event relative to the original material sent out.

**4. Invoicing**

Unless otherwise agreed, invoices will be issued as follows: 1) 100% on account with binding registration, 2) final invoice when the event is over and after all costs, such as any extra services agreed upon, are included. In the event that EPD' terms of payment are not met, EPD reserves the right to consider the agreement repudiated in accordance with section 6. If the invoices issued are not paid by the deadlines set, EPD is entitled to add interest to the amounts due at the prevailing rate for overdraft facilities as of the expiration of the deadline for payment.

**5. Co-financing**

In the event that co-financing can be expected via general export promotion funds, the representation material sent will indicate that co-financing will be sought by EPD. Participating companies are obligated to provide the necessary documentation and other information relevant to co-financing of the export promotion event.

**6. Cancelling the agreement**

Registering for an export promotion event is binding once the registration form has been filled in and sent to EPD. Thus. EPD has a claim on the price agreed regardless of whether the company subsequently cancels or reduces its participation. In cases of co-financed promotion, the company's registration is conditional on whether co-financing is granted.

**7. Transport and insurance**

Unless otherwise agreed with EPD, participating companies are charged with buying their own necessary insurance for their own employees and own goods, exhibition and information materials, covering damage incurred in transit or while the event is being held.

**8. Venue**

In the event of any dispute or controversy between the parties regarding the interpretation or construction of the conditions for participation or an alleged breach of contract by either party to this Agreement, such dispute or controversy shall be settled by arbitration.